





#### **PROBLEM**

- A large number of whitefish processors in our target markets underutilize up to 8% of fish meat during the ineffective cutting of fish collarbones
  - Lack of specialized machinery
  - Waste of raw material
- Manual cutting of the collarbone exhausting & very expensive





## **Background**

Norwegian whitefish industry wanted to increase it's filleting production, both for fresh, frozen and salted products.





## **Background**

• When producing fillets, the final product must be presented without the collarbone.

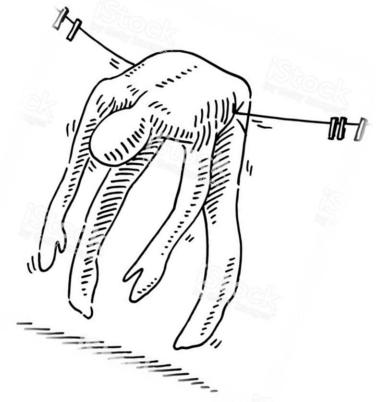




### **Current solutions**

Manual cutting is labour intensive, exhausting and an expensive operation.







## **Current solutions**

- Adapted, outdated machines;
  - Extremely poor operator safety.
  - Wasting big chunks of the most expensive part of the fillets, the loin.







### **Background**

 Norwegian fish processing companies entered a cooperation with Curio in 2016. Priority was that the machine should function for cod, ling, haddock and saithe.

 The Norwegian Seafood Research Fund – FHF, participates. FHF manages the industry's investments into industry-based R&D.







• FHF project number: 901284

Status: Ongoing





#### <u>Targets</u>

- Develop and build a prototype, test it and verify in cooperation with the Norwegian fish industry and Curio.
- Using one operator to reach an efficiency of at least 4 trained operators cutting manually.
- To reach a stable yield that would top manual cutting during full working days and at least 3 % better than an eventuel existing maschine and improve filleting yield from HG fish by 2%.

## Why Curio?

 One of the world's leading producers of hi-tech seafood processing equipment.

 Icelandic hi-tech producers leading when it comes to improving yield, throughput, consistency and value creation.



# Viðskiptablaðið

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ÞRIÐJUDAGUR, 16. OKTÓBER 2018

FORSÍÐA

FÓLK

**SKOĐUN** 

ТÖ

FRJÁLS VERSLUN 20. maí 2018 13:09

## Hátæknifyrirtæki í fremstu röð

Íslensk tæknifyrirtæki sem tengjast sjávartengdum greinum eru komin langt í fjórðu iðnbyltingunni.



Marel er stærsta og líklega þekktasta íslenska hátæknifyrirtækið en Skaginn 3X, Hampiðjan, Curio og Valka hafa einnig komið ár sinni vel fyrir borð. Samkvæmt greiningu Sjávarklasans nam velta þessara fimm fyrirtækja tæplega 40 milljörðum króna í fyrra og er



#### CURIO won "The Icelandic Fisheries Awards" 2017







Processing sector Value creation small company < 50 staff</li>



Focus on machines for whitefish processing







Heading















- Development work time consuming and extremely expensive.
- Big sums of money used
- Things go slower than wished for









4CWhite / C-5010; The first high-precision Computer-

**Controlled Collarbone Cutter for Whitefish** 

Horizon 2020 / SME Instrument EIC Phase 2 interviews



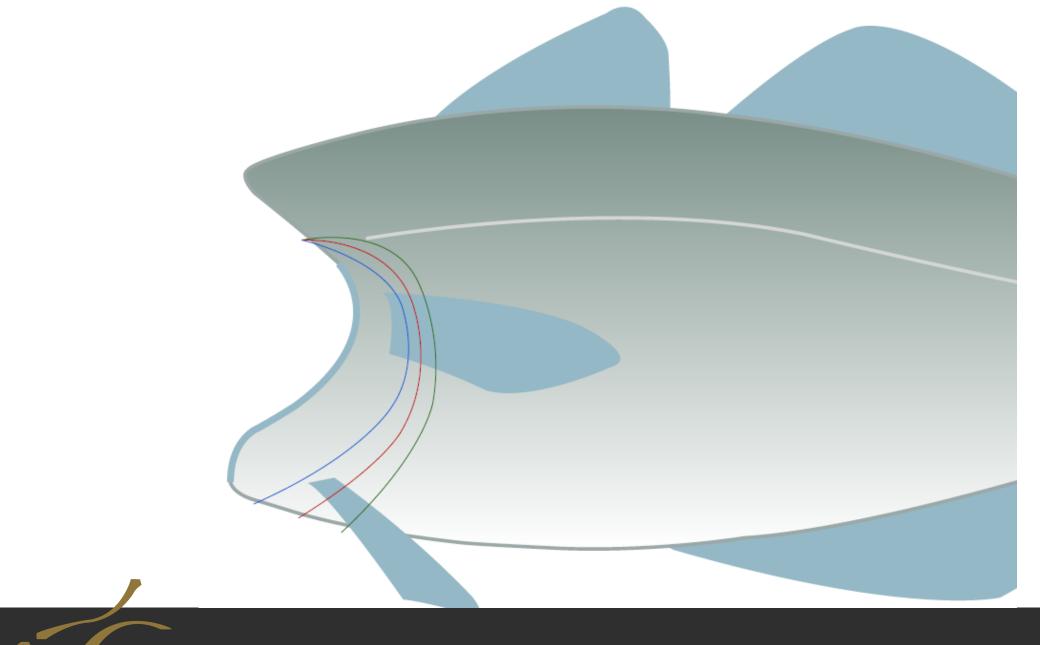
- The first high-precision computer-controlled collarbone cutter for deheaded whitefish
- Programmed according to different whitefish species and sizes.
- Cutting is carried out in a manner leaving as little meat as possible with the bone



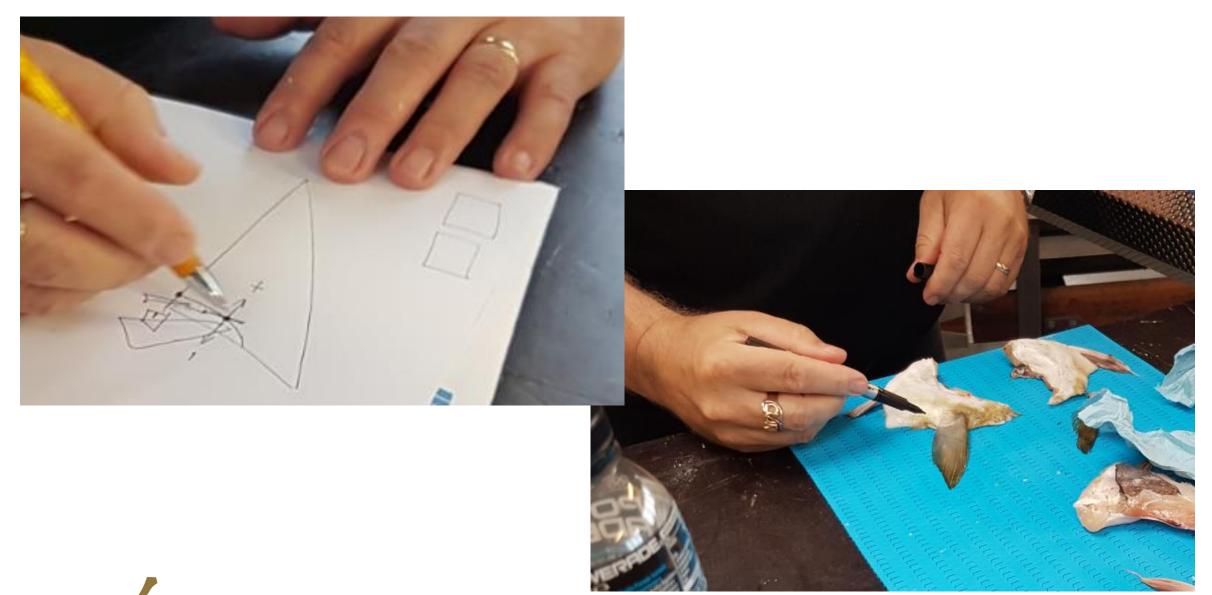


## Different needs

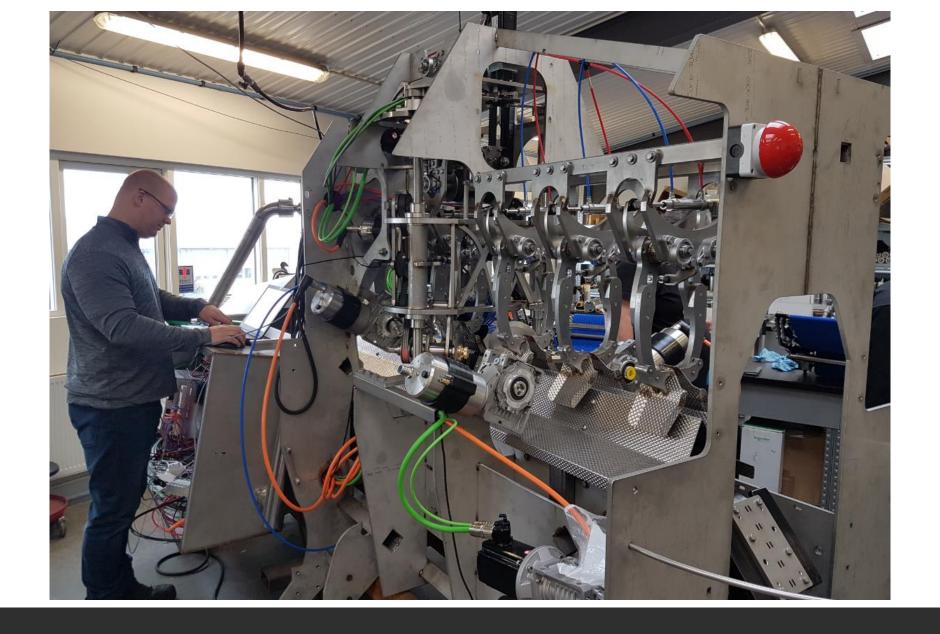












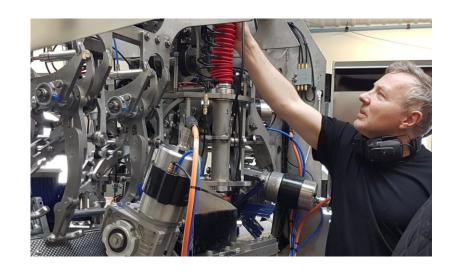


## Big challenges

- Measuring system
- Not a linear relation between fish sizes and cutting patterns
- Programming of curves
- Find the right cutting curves, regardless of operating speed
- Gear and motor spead and coordination of movements
- Stable steering of the fish through the machine.



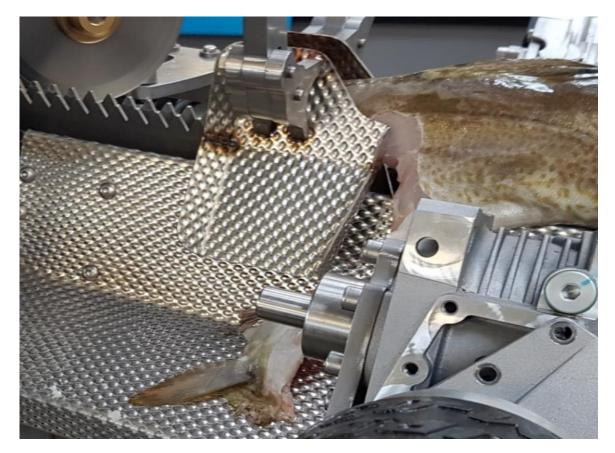




















## **UKAP AS**

Many factors needed in place to achieve the goal











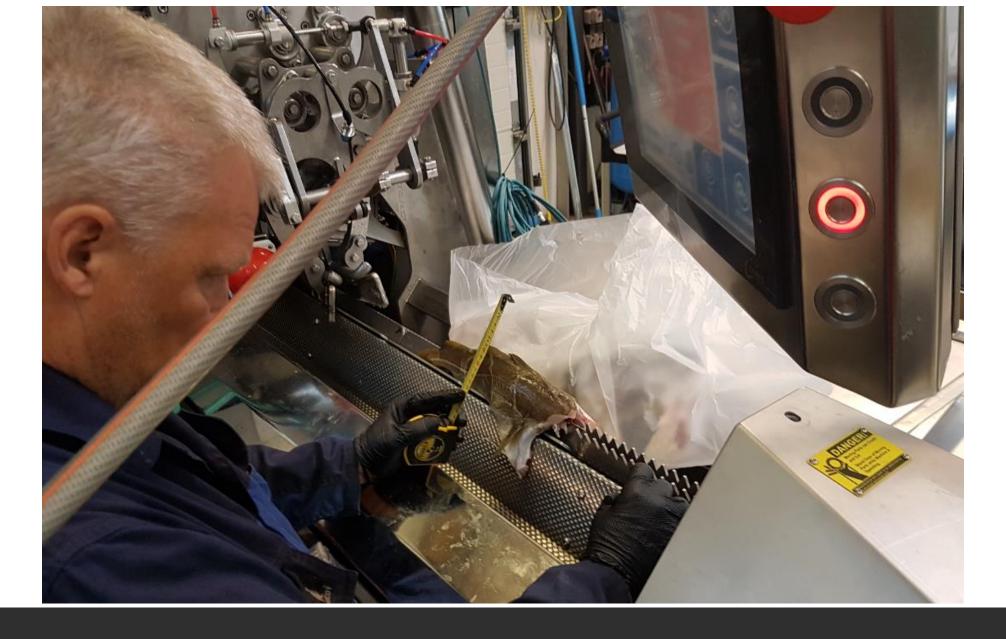




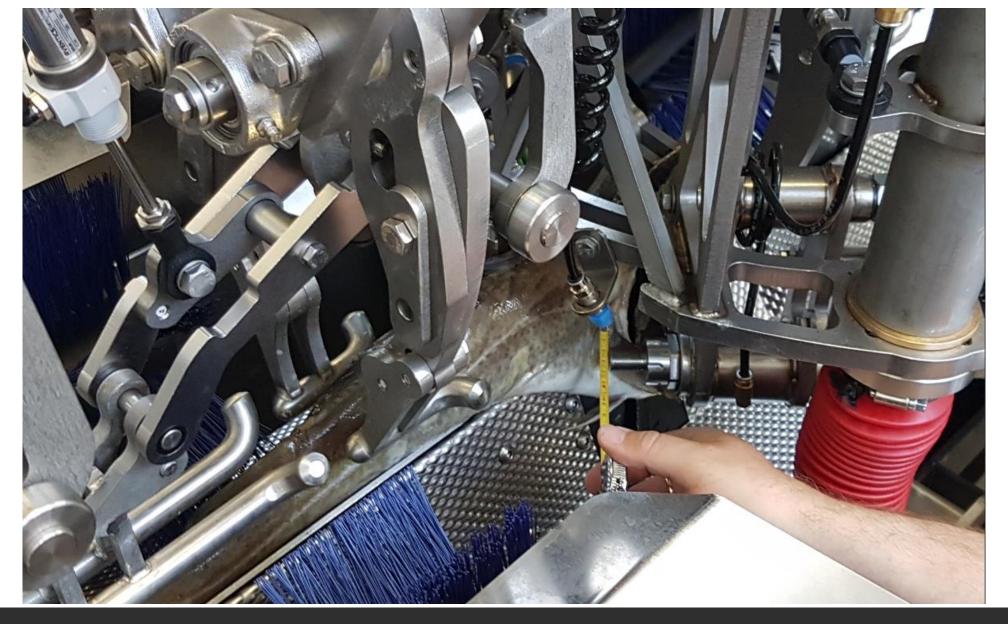




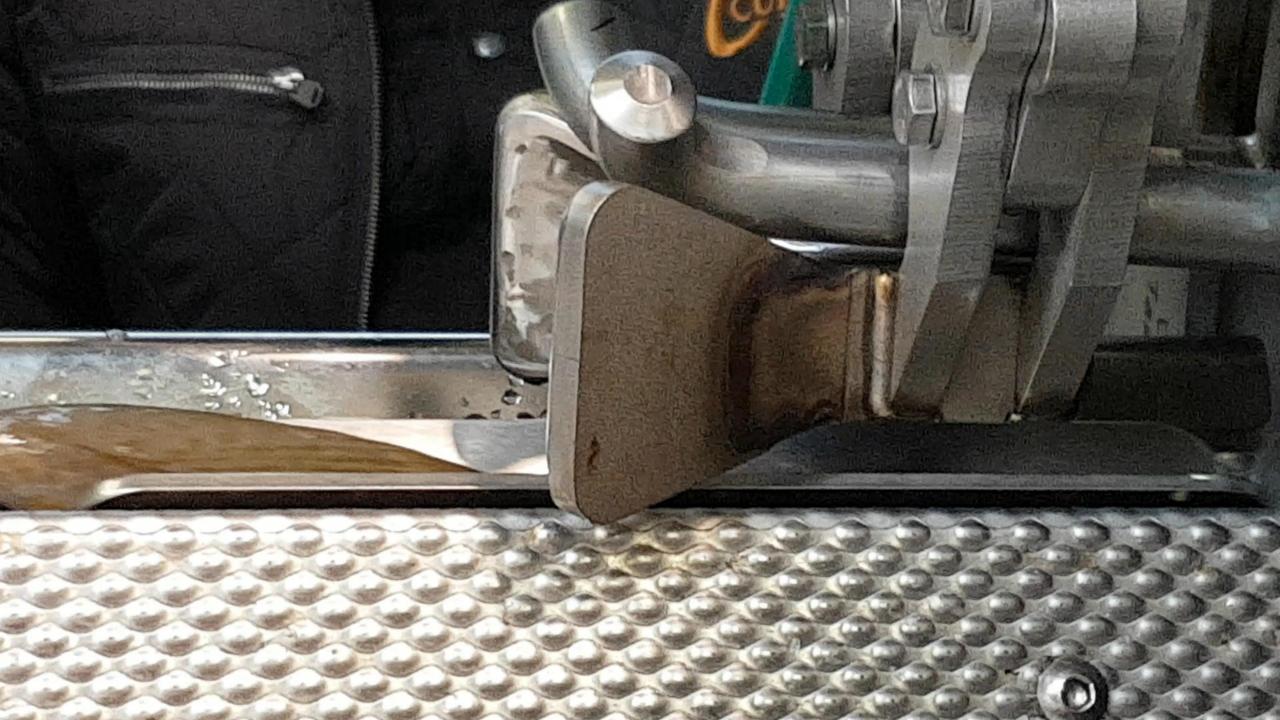


















## Tests show:

• 1.5% to 2% less waste than manual cutting over a full day's work period.

Much much better than existing machinery



## Next steps

- Testing on volume forms an important part of the development process. Prototype goes to Jangaard for that purpose.
- Be ready for sale no later than 2020





#### **CONCLUSIONS**

✓ The 4CWhite will increase utilization of raw material

✓ Pay-back time short (1-2 years to regain investment)

✓ Increase profitability of the industry

✓ High demand for a collarbone cutting solution

"This machine will increase the fish industry competitiveness and give us a head-start"

Knut Haagersen, Jangaard Export, Sunnmørsposten



Skal gi oss et forsprang



