



NORTH
ATLANTIC
SEAFOOD
FORUM

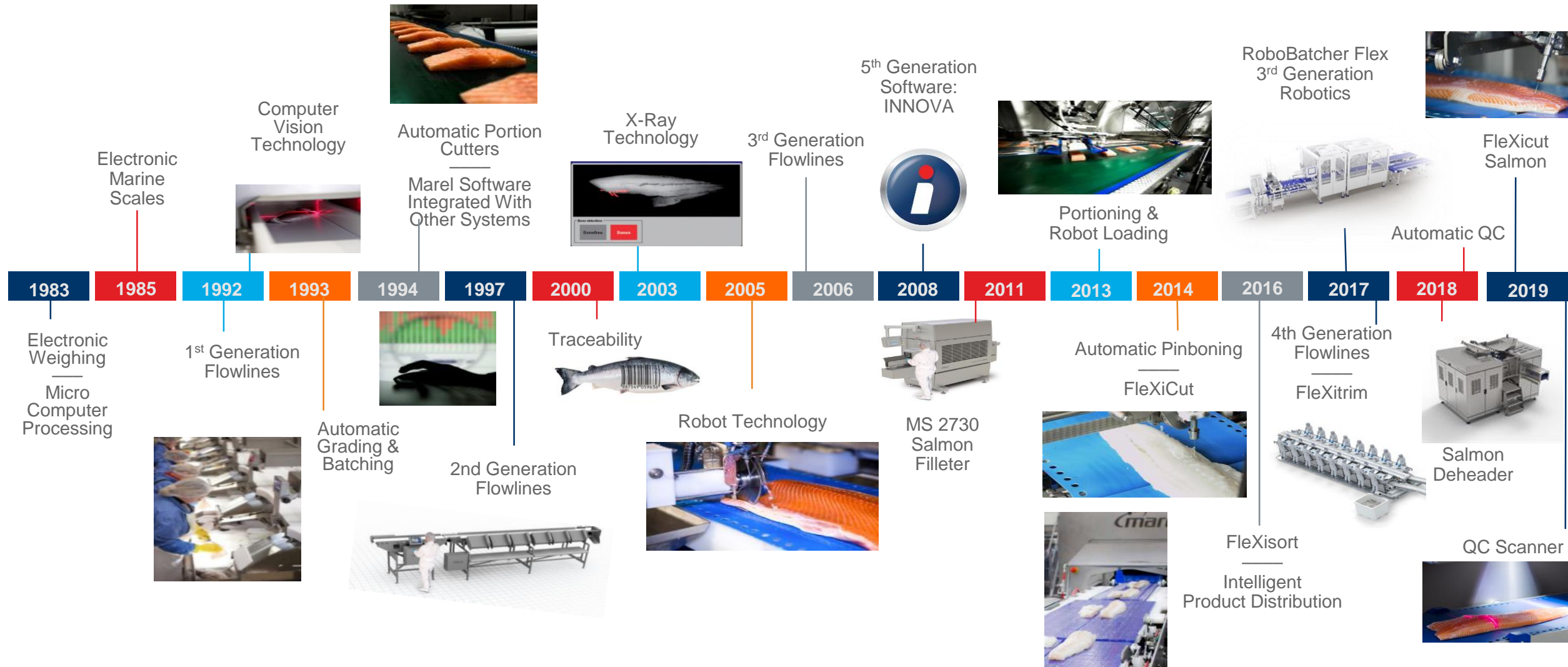
Innovating with vision

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Managing Director (EVP) Marel Fish

March 5th 2019



Marel milestones in the Fish Industry



OUR VISION

IN PARTNERSHIP WITH OUR CUSTOMERS WE ARE TRANSFORMING THE WAY FOOD IS PROCESSED.

OUR VISION IS OF A WORLD WHERE QUALITY FOOD IS PRODUCED SUSTAINABLY AND AFFORDABLY.

UNITY

EXCELLENCE

INNOVATION

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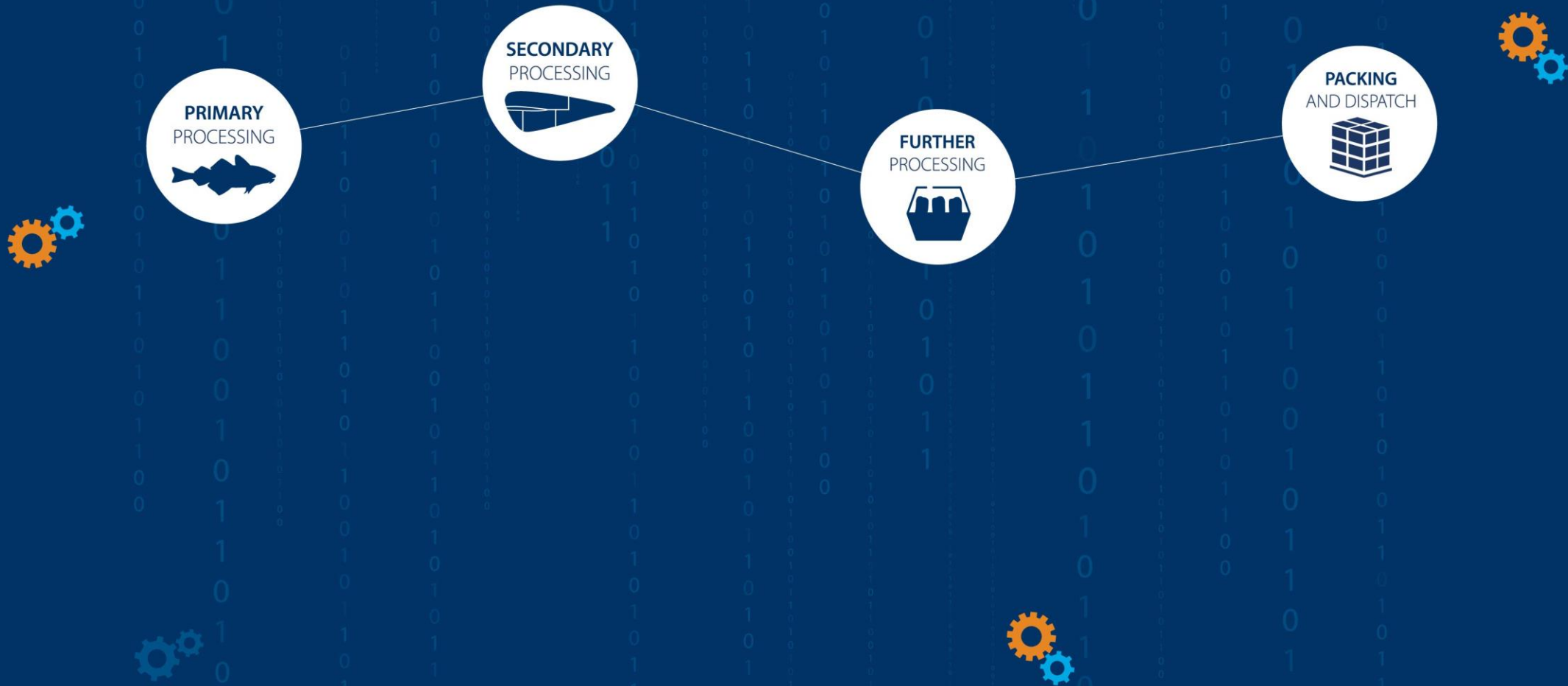
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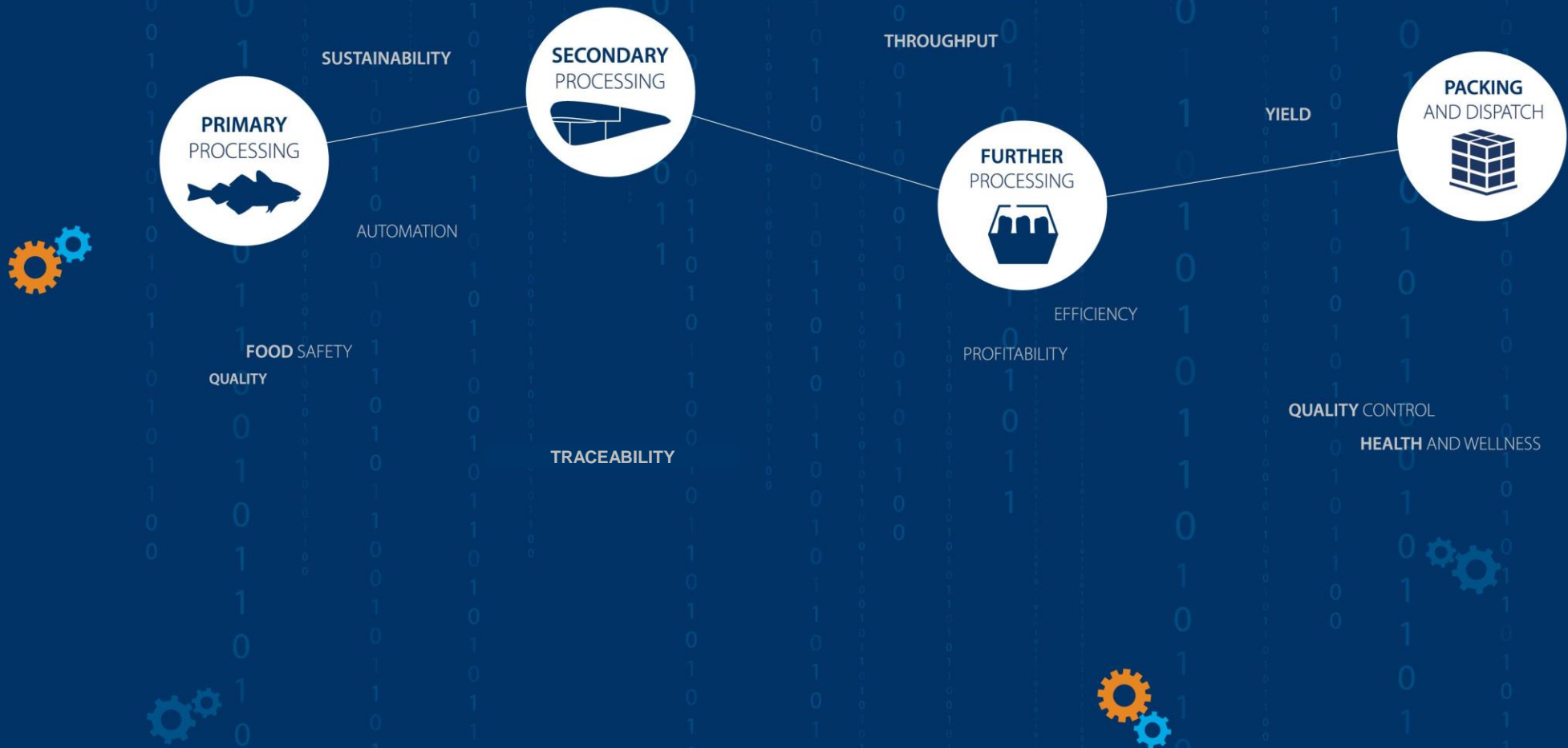
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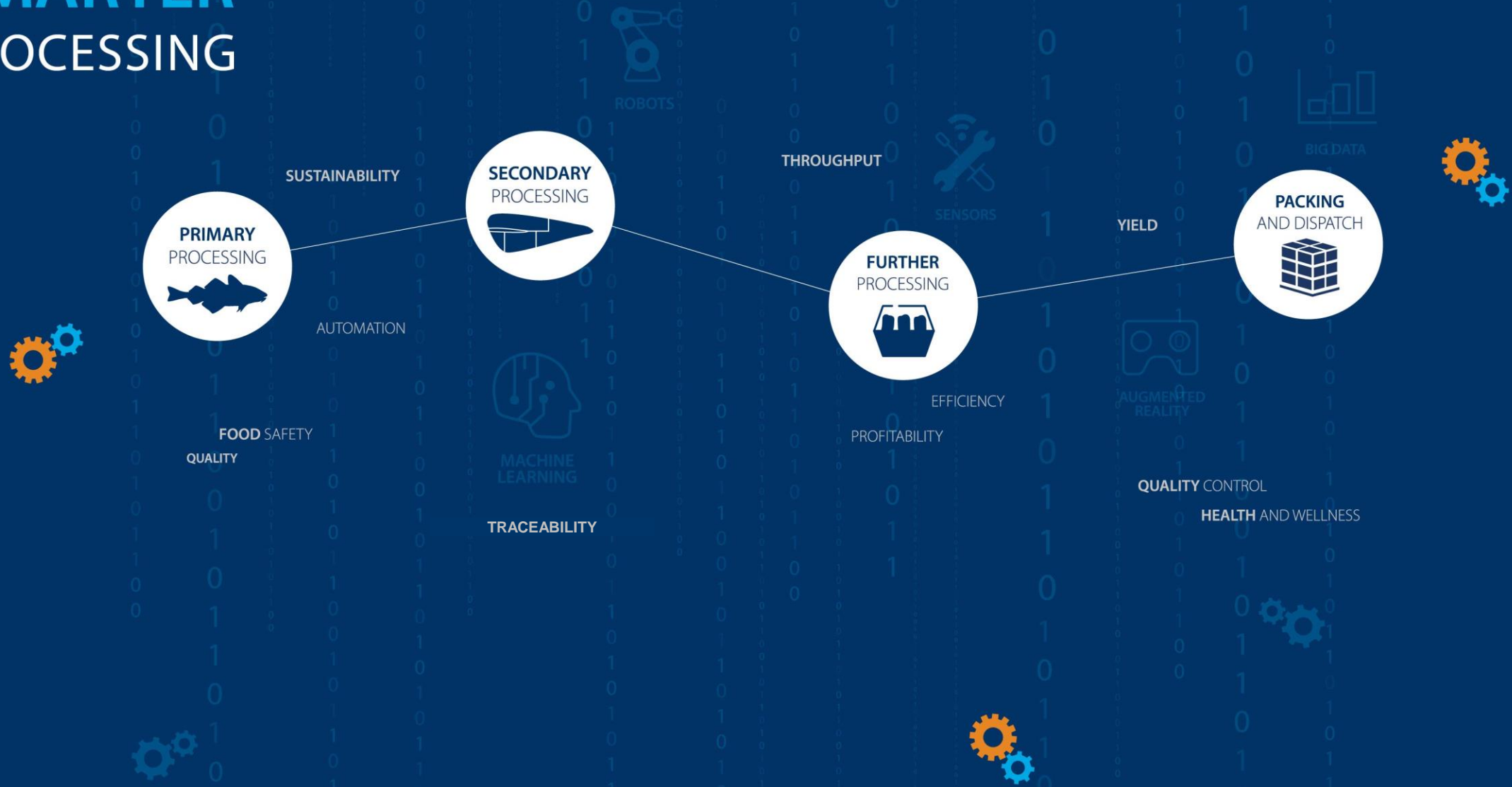
EXCELLENCE

INNOVATION





GET READY FOR
SMARTER
PROCESSING



GET READY FOR
SMARTER
PROCESSING



UN SUSTAINABLE DEVELOPMENT GOALS



SUSTAINABILITY

“ MEETING THE NEEDS OF THE PRESENT WITHOUT COMPROMISING THE ABILITY OF FUTURE GENERATIONS TO MEET THEIR OWN NEEDS.”

BRUNDTLAND COMMISSION

OUR UN FOCUS GOALS



Goal 2: Zero Hunger

Goal 9: Industry, Innovation and Infrastructure

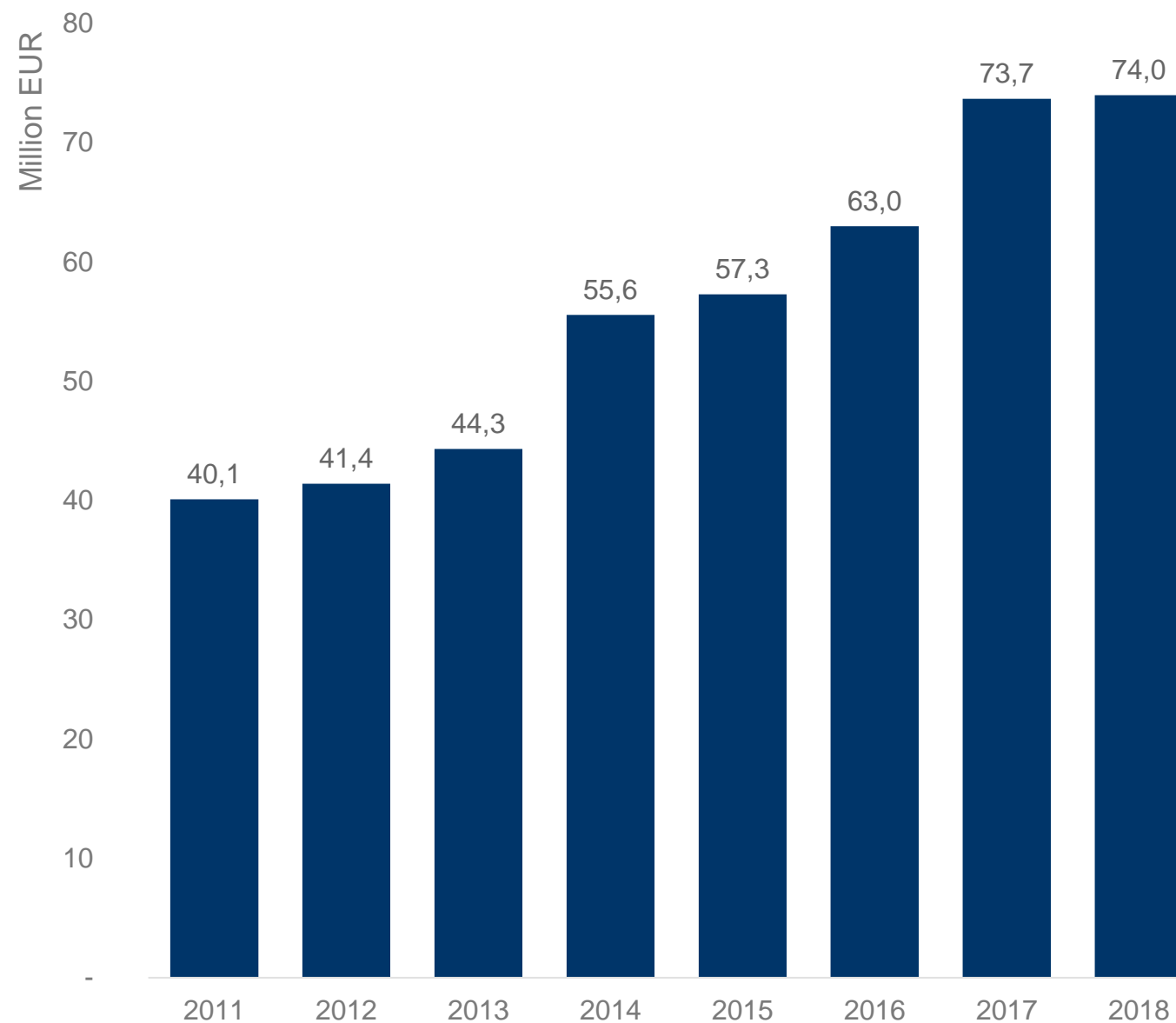
Goal 12: Responsible Production and Consumption

OUR UN SUPPORT GOALS

  <p>5 GENDER EQUALITY</p> <p>Call out sexist language and behaviour.</p>	  <p>6 CLEAN WATER AND SANITATION</p> <p>Avoid wasting water. Water scarcity affects more than 40% of the world's population.</p>	  <p>8 DECENT WORK AND ECONOMIC GROWTH</p> <p>Buy from green companies that are equal opportunity employers.</p>	  <p>14 LIFE BELOW WATER</p> <p>Avoid plastic bags to keep the oceans safe and clean.</p>	  <p>17 PARTNERSHIPS FOR THE GOALS</p> <p>Get the SDGs in Action app to learn about the Goals and ways to help achieve them! SDGsinaction.com</p>
<p>Goal 5: Gender Equality</p>	<p>Goal 6: Clean Water and Sanitation</p>	<p>Goal 8: Decent Work and Economic Growth</p>	<p>Goal 14: Life Below Water</p>	<p>Goal 17: Partnerships for the Goals</p>

INNOVATION

Marel annually invests ~6% of its revenue in product development



The Sustainability Scorecard – *key points*

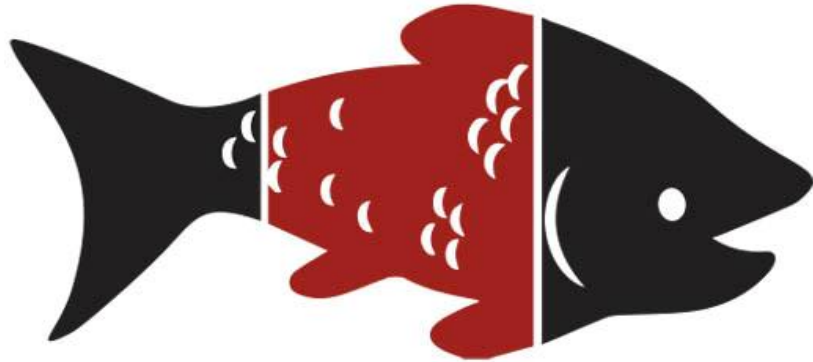


Environmental

- Use of energy and water
- Use of other resources
 - Materials used for production
 - Yield
 - Added value from byproducts
 - Added value from primary utilization
- Supply chain impact
 - Logistics
 - Traceability and environmental information

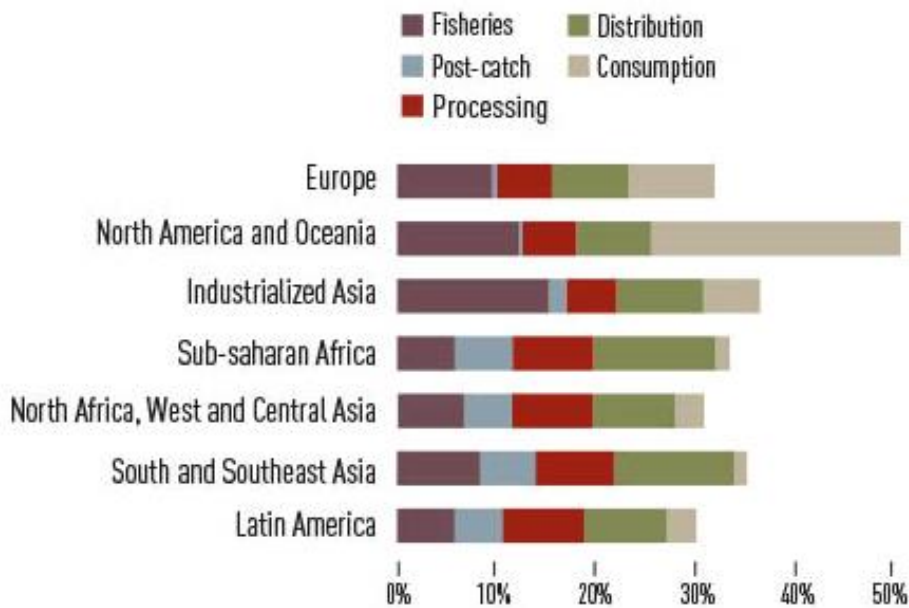
Social

- Food quality
- Food safety and security
 - Hygienic design
 - Traceability
- Employee safety and health
 - Ergonomic design
- Animal welfare

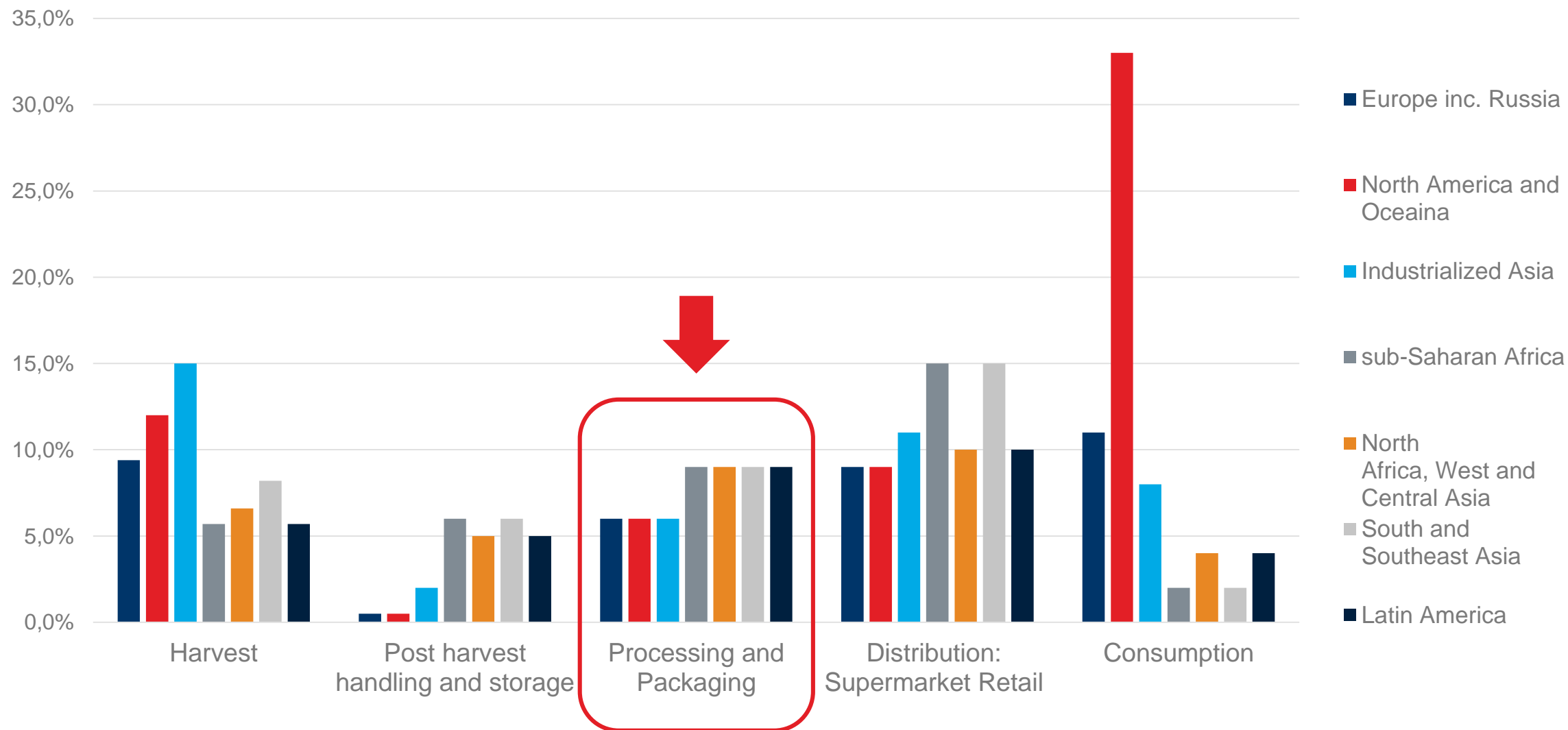


35%

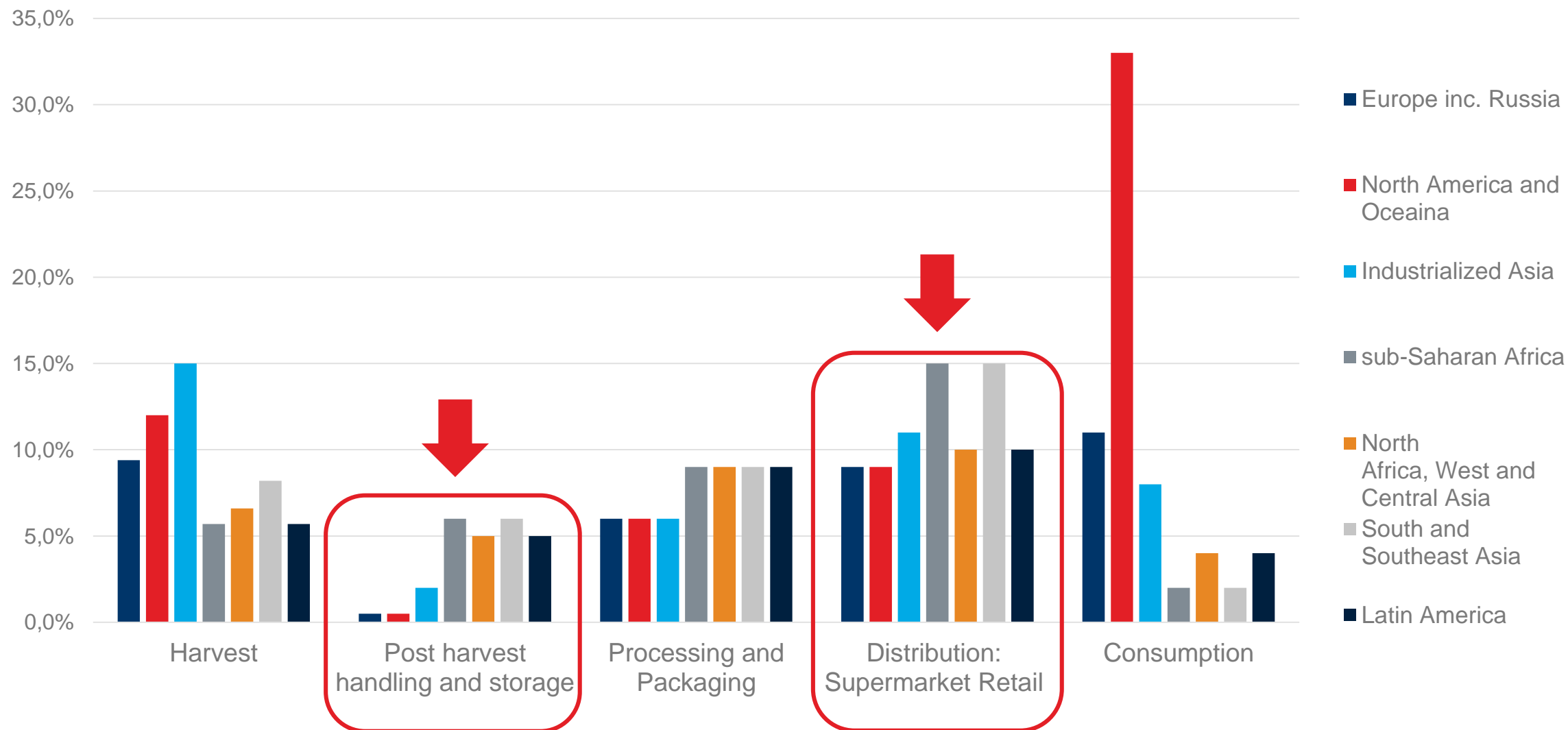
FISH AND SEAFOOD FOOD LOSSES



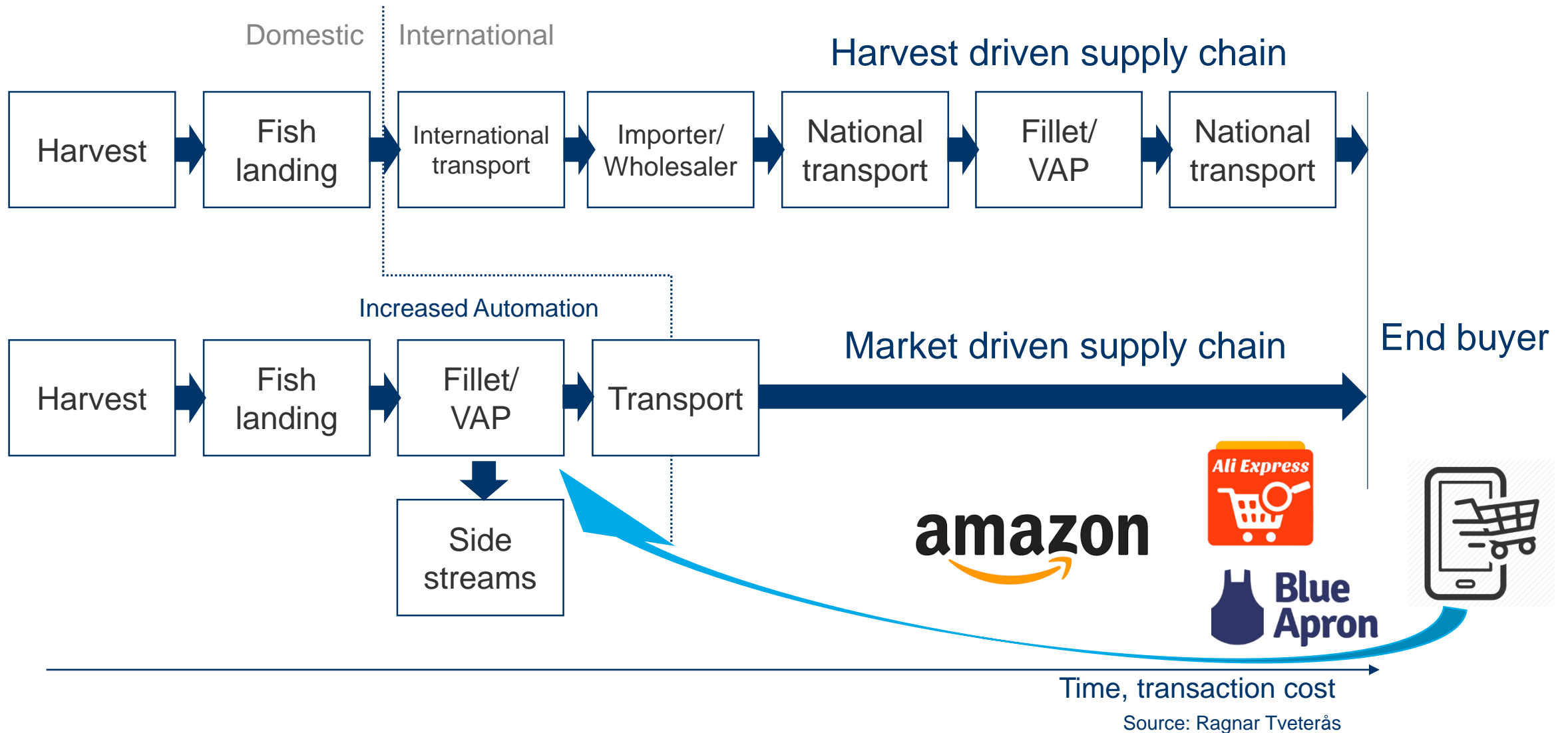
Food losses and food waste



Food losses and food waste



Disrupting the value chain

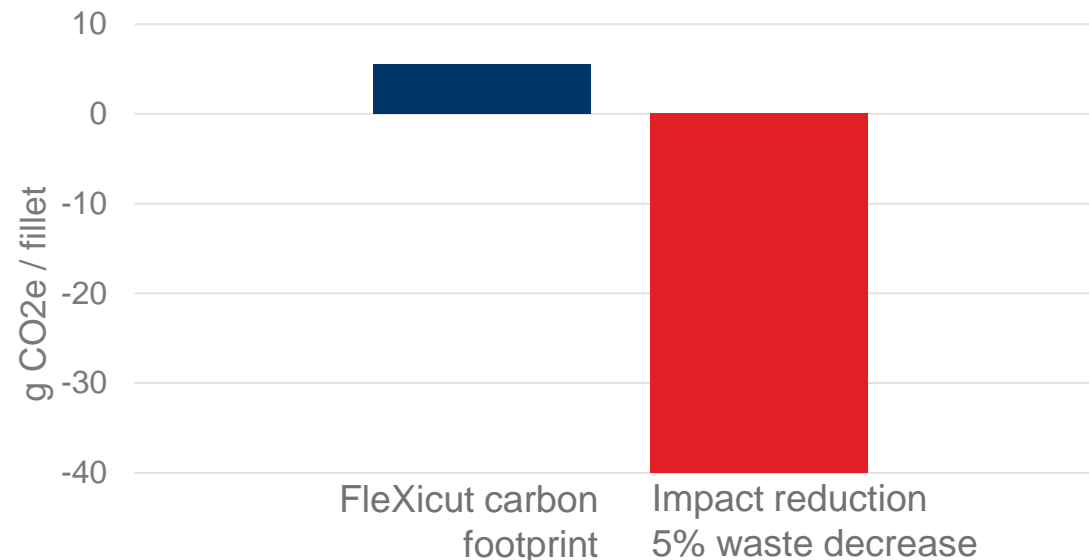


Carbon neutral technology



- Independent agency has performed a lifecycle analysis for Marel equipment, which are now delivered **carbon neutral**
- The FleXicut delivers improved yield and throughput
 - Reduces waste throughout its lifetime and
 - the carbon footprint would be 5.5% higher if pinbone was manually removed

Comparison for perspective





THANK YOU

